

# MICHAEL A. WILSON

**EdD (29), D.Min, PPC, EdS, Executive Leadership Certificate, MEd, BS**

**EXECUTIVE LEADERSHIP | NONPROFIT MANAGEMENT | STRATEGIC/ORGANIZATIONAL GROWTH**

Michaelleadership101@gmail.com | LinkedIn: michael-a-wilson-718bbaa1

## EXECUTIVE PROFILE

Accomplished executive leader with 20+ years of experience leading complex organizations, developing strategic partnerships, managing multimillion-dollar budgets and grants, building high-performing teams, and strengthening organizational performance. Experienced working with boards, C-suite executives, government leaders, nonprofit organizations, funders, community stakeholders, and external partners. Proven ability to translate strategic priorities into coordinated execution while leading organizational growth, change management, stakeholder engagement, leadership development, fundraising, compliance, and community-focused initiatives.

## CORE EXECUTIVE COMPETENCIES

- Strategic & Executive Leadership
- Fundraising & Grant Development
- Corporate & Community Partnerships
- Financial Management
- Board Governance & Collaboration
- Organizational Growth & Scaling
- Stakeholder & Government Relations
- Human Resources & Talent Development
- Change Management
- Compliance & Risk Management
- Communications & Public Relations
- Program Development & Evaluation
- Data-Driven Decision Making
- Crisis Management & Resilience
- Leadership Coaching

## SELECTED EXECUTIVE LEADERSHIP HIGHLIGHTS

Led and developed a workforce of 300+ employees across a multi-site regional operation, including recruitment, performance management, compliance, quality assurance, and leadership pipeline development. Managed or partnered in oversight of organizational budgets up to \$15M and grant portfolios up to \$5M, with responsibility for fiscal stewardship, compliance, reporting, and operational performance. Developed grant proposals exceeding \$100K through consulting work; previously secured a \$500K federal i3 grant and managed a \$1M federal grant with full compliance. Built cross-sector relationships with boards, nonprofit investors, funders, government and industry leaders, community partners, and organizational stakeholders. Helped develop and execute growth strategy for an 11-site network, supervising 11 senior site leaders and supporting partnerships that expanded organizational reach. Designed leadership-development programs, coached senior and emerging leaders, and led strategic change, organizational improvement, and stakeholder-engagement initiatives.

## EXECUTIVE & ORGANIZATIONAL LEADERSHIP EXPERIENCE

### School Turnaround and Contract Work

- 1. Executive Director | MW Leadership Consulting | Waldorf, MD | Dec 2020 - Present**
  - Provide leadership consulting, organizational development, grant writing, and executive coaching to businesses and individuals across the Washington, DC region.
  - Delivered leadership-development services to 30+ clients and developed grant proposals totaling \$100K+.
  - Designed customized organizational resources, professional development, assessments, and strategic support.
- 2. Regional Director | AlphaBEST | Maryland Territory | Sep 2025 - Sep 2026**
  - Provided executive leadership for a 300+ employee regional workforce, aligning talent, culture, operational performance, and organizational priorities.
  - Directed compliance with federal, state, local, contractual, licensing, and internal requirements across multiple sites while using KPIs and quality-assurance systems to drive continuous improvement.
  - Recruited, onboarded, coached, and performance-managed mid- and senior-level managers, strengthening the leadership pipeline and cross-functional execution.
- 3. Head of School / Organizational Leader | NCA | Fort Washington, MD | Jul 2023 - Dec 2024**
  - Managed a 25-member workforce and collaborated with executive leadership and the board on budget, expenditures, profit and loss, fundraising, grant development, and organizational operations.
  - Led performance-improvement and staff-development initiatives while strengthening stakeholder engagement and institutional effectiveness.
- 4. Interim Chief Executive Officer | IDEA PCS | Washington, DC | Jun 2022 - Jul 2023**
  - Led an organization of approximately 110 employees with a \$15M budget and \$5M in grants, overseeing operations, external relations, compliance, and organizational performance.
  - Partnered with governing boards and external stakeholders to maintain federal and local compliance, streamline governance, and strengthen strategic initiatives.

- Established cross-sector partnerships that supported innovative programs, organizational priorities, and community impact.
- 5. **Executive Director | RTCA | Glendale, MD | Jun 2021 - Jun 2022**
  - Partnered with the CFO in oversight of a \$5M operating budget and led a 50-member professional workforce, aligning financial resources, personnel, programs, and strategic priorities.
  - Managed a \$1M federal grant with full compliance, fiscal accountability, and program implementation and performance
  - Directed multiple organizational programs and growth initiatives, contributing to a 25% increase in enrollment while maintaining accreditation and regulatory standards.
- 6. **Director of Schools / Senior Organizational Leader | Richard Wright Public Charter School | Washington, DC | Jul 2019 - Dec 2020**
  - Collaborated with the CEO and C-suite team on strategic initiatives that increased organizational efficiency and strengthened stakeholder satisfaction.
  - Designed and launched organizational programming and digital community-engagement strategies, expanding participation and supporting measurable performance gains.

#### **Executive Education Work**

1. **Director of Strategic Growth / Director of Schools | AppleTree Early Learning Public Charter School | Washington, DC | Jul 2014 - Jul 2019**
  - Helped establish and execute strategy for expansion of an 11-site network, contributing to 20% enrollment growth and broader organizational reach.
  - Supervised and coached 11 senior site leaders with responsibility for management, data, culture, operations, performance, and leadership.
  - Collaborated with the CEO on expansion strategy, secured partnerships with three charter organizations, and engaged industry leaders and legislators to support growth.
2. **Director, Washington, DC Program | Turnaround for Children | Washington, DC | Jul 2013 - Jun 2014**
  - Led a 15-member cross-functional professional team and managed strategic support relationships with more than 10 organizational leaders.
  - Secured a \$500K federal i3 grant and built relationships with nonprofit investors and funders that leveraged approximately \$1M in support.
  - Managed partnerships, program implementation, professional development, and stakeholder relationships across multiple organizations.
3. **AP Director / Institute Director / Leadership Coach | New Leaders for New Schools | Wash DC | Jul 2010 - Jun 2013**
  - Led executive and emerging-leader development programs, training ex. coaching leaders across complex organizations.
  - Designed leadership, staff-alignment, culture, and organizational-development initiatives that improved workforce stability and organizational performance.

#### **Education & Instructional Leadership**

The College of Southern Maryland, Charles County, MD-PT/FT Adjunct College Professor-July 2002 – July 2010  
 DC Public Schools, Washington, DC-School Principal-June 2004 – July 2008  
 Charles County Public Schools, MD-Assistant Principal-July 2000 – July 2004

#### **Certifications**

ASCI K-12 Administration. Exp. 2027  
 District of Columbia OSSE -K-12 Administration, Exp. 2027

#### **EDUCATION & EXECUTIVE DEVELOPMENT**

Regent University - Doctoral Program, AE Leadership, Expected 2028  
 George Washington University - Ed.S., Education Administration, 2022  
 George Washington University - Post-Master's Graduate Certificate, Education Administration, 2021  
 Harvard University - Executive Leadership Certificates, 2022 and 2013  
 Andersonville Theological Seminary- ASCI-accredited D.Min. & Doctorate of Pastoral Counseling, 2009/2010  
 Regent University - M.Ed., Curriculum/MTP K-12, 1996  
 Liberty University - B.S., Youth Studies; Minor in Spanish, 1991

#### **Military Service: Veteran, United States Army Reserve- Chaplain Corps**